

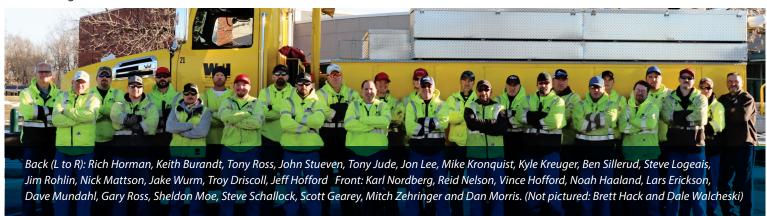
# Hotline Update

News for Wright-Hennepin members

**May 2019** 

## **Lineworker Appreciation Day**

This year, National Lineworker Appreciation Day was celebrated on April 8. Wright-Hennepin's (WH) line crew works hard to ensure more than 50,000 consumers have power 24/7/365. We appreciate the amazing work they do and know you join us in thanking them for all their hard work!









## How WH lineworkers help ensure reliable power

#### 28 People



MAKE UP THE WH LINE CREW

#### **57,314 Hours**



WORKED IN 2018

KEPT POWER ON FOR AN AVERAGE OF



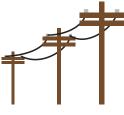
**99.99%**OF THE TIME IN 2018

#### 449 Years



OF COMBINED EXPERIENCE

4,053 Miles



OF LINE SERVICED

In this issue...

A message from the CEO

Solar winners

National Electrical Safety Month

3



## CEO's Memo

Tim Sullivan, WH President and CEO

## WH's value proposition is competitive rates plus cash back

As a consumer, you've undoubtedly been the recipient of countless credit card appeals, some stressing low monthly rates and others emphasizing points and cash back. If you carry a balance, perhaps the low monthly rate is your best option. If you regularly pay off your card, then perhaps a card with points and cash back are your best fit. But in any case, it's usually difficult to find a card that delivers both an extremely competitive rate and returns cash.

Well, when it comes to electric service, Wright-Hennepin (WH) is the equivalent of the credit card that delivers both a competitive rate and gives you cash back – and that's a pretty powerful value proposition for our members.

#### WH's competitive advantage

Consider this: on rates, WH residential bills were almost 5 percent lower than Xcel in 2018 and are on track to beat Xcel again in 2019. WH maintains this competitive advantage despite regulatory requirements for Xcel to provide bill credits to their consumers thanks to the company's windfall under 2017's Federal Tax Reform.

When it comes to cash back, consider that WH returned more than \$3 million in capital credits to you in December 2018 and then delivered another \$1.6 million refund in March 2019. Between these two returns, WH members averaged just over \$100 in cash back.

So, if you consider the competitive rate advantage and capital credit returns together, WH members enjoy a *full 9 percent advantage* when compared to Xcel. Even better, your board of directors

has moved to speed the return time of capital credits. Over the next four years, our goal is to cut this capital credit "rotation" period from 23 years to 20.

#### 2019 rate structure

So, it is against this backdrop of competitive rates and cash refunds that you'll see a few rate changes on your May bill based on your April usage.

RATE CHANGES	Basic Charge	Energy Charge <i>per kWh</i>	Power Cost Adjustment per kWh
Residential Rate 10 Effective May 1, 2018	\$12.95	\$.094/kWh	\$.02445/kWh \$.03775/kWh June – Sept
Residential Rate 10 Effective May 1, 2019	\$15.50	\$.094/kWh	\$.02195/kWh \$.03500/kWh June – Sept

#### **Basic charge**

One change is a modest increase in the basic charge. What is the basic charge? It's the portion of your bill that pays for maintenance of our distribution grid – things like poles, wires and transformers. After all, WH's grid needs to be fully in place before we can deliver a single electron to you. Even with this modest adjustment, WH's electrical rates are still in the lowest fifth of electric cooperatives in Minnesota.

## Energy charge and the Power Cost Adjustment (PCA)

There is no increase in the energy charge, and we're simultaneously lowering the PCA potion of your bill. What is the PCA? It's the portion of your bill that allows

for monthly fluctuations in the cost of wholesale power supply. And, despite an overall increase in wholesale power costs, this portion of your bill is being reduced for the third straight year. The upshot? For most consumers, the net effect will be a roughly flat bill from the one you saw in 2018.

#### Off-peak rate

Discounts for metered energy savings programs will be slightly reduced. However, these rates continue to be much lower than standard cost energy and reduce energy during the most costly time.

#### A look ahead

In a new development, we also anticipate the

return of significant Generation and Transmission (G&T) capital credits, including more than \$850,000 in 2019! WH returns these G&T capital credits when we receive them from our power suppliers.

In the end though, while individual rates and rate components will change over time, we know that for most consumers, the bottom line is really WH's total value proposition. And as with your favorite credit card, for the foreseeable future we anticipate both competitive rates and timely cash back.

As always, thank you for your business!



## Celebrate the next 30 years with us!

Now is the best time to get custom security for your home.

From a simple phone line connected system to home automation linked to your smart device, we have changed with the times — and make the promise to continue that tradition. Make sure to check our website and Facebook page throughout the month of June when we will celebrate our past 30 years of business with special offers.



### **Solar Winners**

#### tenKsolar Winner



KELLY LARSEN of Buffalo wins a credit for 122 kWh, January's output from WH's tenKsolar panel array.

CLINTON GRAUNKE of Buffalo wins a credit for 80 kWh, February's output from WH's tenKsolar panel array.

#### **Solar Winner**



KEVIN ERICKSON of Plymouth wins a credit for 189 kWh, January's output from WH's solar panels.

MARYLOU ODDEN of Buffalo wins a credit for 101 kWh, February's output from WH's solar panels.

## **Board Report: Meeting highlights**

#### **February Board Meeting:**

The Wright-Hennepin and WH Holding monthly Board of Director meetings were conducted February 14, 2019. A quorum of directors was present. Items discussed or Board action taken:

- Conducted CEO's 2018 performance review.
- Heard 2018 business accomplishments and Balanced Scorecard results.
- Approved allocating 2018 margins to the membership for future capital credit retirements.
- Approved a \$1.6 million Special Capital Credit refund for March 2019.
- Approved current auditing firm for an additional year.
- Approved updated rate and tariff policies.
- Approved resolution accepting annual Cogeneration reports and filings.
- Approved new Cogeneration/Distributed Energy Equipment policy.
- Approved updated Small Power Production Rider.
- Approved notice of the 2019 Annual Meeting, draft agenda and director ballots.
- Approved pork chop Request for Proposal letter and mailing list for the upcoming annual meeting meal.
- Discussed WH's 2019 Legislative Work Plan.
- Per the CORP-20 Capital Credit Policy, "there shall be no special retirement of capital credits in excess of \$10,000 per member unless Board approved." Board approved the special retirement of capital credits at a discount for a member leaving WH's lines.

- Directors reported on industry meetings they attended on behalf of the cooperative.
- Heard year-end reports and reviewed and filed the monthly CEO, legal, financial, and operations reports.

#### **March Board Meeting:**

The Wright-Hennepin and WH Holding monthly Board of Director meetings were conducted March 8, 2019. A quorum of directors was present. Items discussed or Board action taken:

- Accepted auditor's report on an unqualified ("clean") opinion for fiscal year 2018. WH was congratulated by the firm of Brady Martz for its strong internal controls and overall financial condition.
- Heard reports on permanent equity, consumer deposits and cushion of credit.
- Heard report on WH's Vegetation Management Improvement Plan and approved updated Tree Clearing and Spraying Policy.
- Due to the upcoming retirement of current CFO, Board approved documentation appointing new CFO, Brian Swanson, effective March 15, 2019 for Wright-Hennepin Electric, WH Holding and diversified businesses.
- Selected directors to attend the Wright County Dairy Princess program.
- Selected directors to attend local school award events.
- Approved Cooperative Network's dues.
- Reviewed and filed the monthly CEO, legal, financial, and operations reports.
- Directors reported on industry meetings they attended on behalf of the cooperative.

## Keep in touch with your cooperative!

#### Member call center:

(763) 477-3000 or (800) 943-2667 Hours: 7:30 a.m. – 6 p.m.

#### To report an outage:

Dispatchers are available 24/7 **Call:** (763) 477-3100 or (888) 399-1845

#### WH Security monitoring:

Security dispatchers are available 24/7 **Call:** (763) 477-4275 or (800) 858-7811

Website: whe.org

Email: info@whe.org

Facebook: @WrightHennepin

Twitter: @WrightHennepin



#### **Board of Directors:**

District 1: Timothy Young, Annandale District 2: "Butch" Lindenfelser, Monticello

District 3: Burton Horsch, Howard Lake

District 4: Dale Jans, Buffalo

District 5: Chris Lantto, Annandale

District 6: Mike Tieva, Maple Grove

District 7: Kenneth Hiebel, Plymouth

District 8: Casey Whelan, Maple Grove District 9: Erick Heinz, Corcoran

WH President and CEO: Tim Sullivan

WH CFO: Brian Swanson

WH Holding COO: Wendy Youngren

Summer office hours start

Tuesday, May 28: 7:30 a.m. - 4 p.m.

Our office will be closed May 27 in observance of Memorial Day.

This cooperative is an equal opportunity provider and employer.

## Distributed generation and small power production

In compliance with WH adopted rules relating to small power production, WH is obligated to interconnect with and purchase electricity from small power producers who satisfy the conditions as a qualifying facility. WH is obligated to provide information free of charge to all interested members upon request regarding rates and interconnection requirements. All interconnections require an application and approval to become a qualifying facility. Any dispute over interconnections, sales and purchases are subject to resolution by WH. Interested members should contact Wright-Hennepin or call (763) 477-3000.



6800 Electric Drive Rockford, MN 55373

## **Hotline Update**

May News for Wright-Hennepin members

## **National Electrical Safety Month**

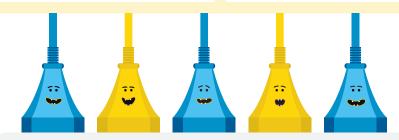
May is National Electrical Safety Month! It's important to remember that electricity can be dangerous and should be handled with care. Here are some tips to help keep you and your family safe.







Don't use a metal fork in the toaster!



Don't overload your home's electrical outlets.

## Look for WH this summer in your community!

#### July 4

#### **Annandale Parade**

10 a.m. start

**Delano Parade** 10:30 a.m. start

#### **July 10-14**

#### **Maple Grove Days**

- Big Truck Show
- Parade
- Business Expo

### **July 24-28**

#### **Wright County Fair**

- Booth
- Evening events sponsor

### August 6

### **Maple Grove National Night Out**

11 a.m. start

#### **August 11**

### **Rockford River Days Parade**

12 p.m. start

#### whe.org

Bookmark our events calendar and check back for events throughout the year!



## **Hotline Demos**

WH's Energy-Use Consultants conduct about 50 Hotline Demonstrations each year at local schools and community events. The demos teach children and adults about electrical safety and practices.